

**1<sup>st</sup> Indian R.E.P**

**Expert's Speak**



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Founder Director & CEO

At the core of productive stakeholder management is the ability to develop a sense of inclusion and involvement. Today's economic scenario is tougher than ever before.

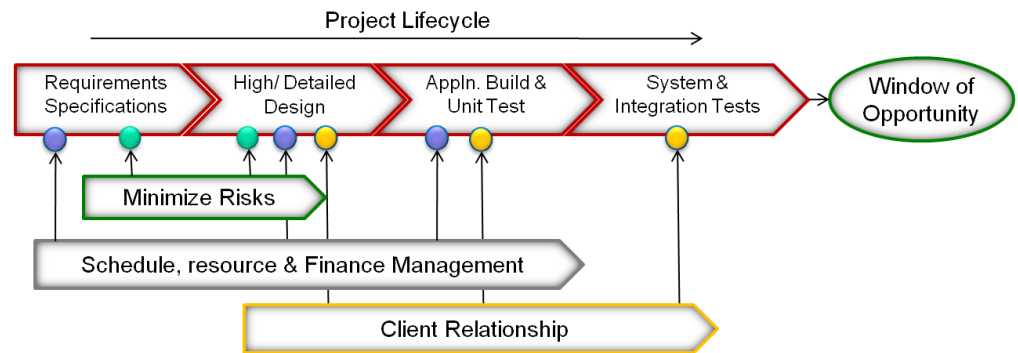
Half the battle can be won by organizations and managers that are able to stand apart in a landscape dotted with numerous similar players. Organizations should develop and leverage the irrefutable edge offered by strong stakeholder relationship practices.

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**SABCONS PROJECT MANAGEMENT CONSULTANTS**

**Building the Next Generation Project Managers**



**The Equations Are Changing!**

The Client is now ever more demanding. But why?

- The recession has brought immense pressure to do more with less.
- CIO's are now responsible for increase in revenue as one of measurable performance parameters.
- Shrinking budgets are driving more of off-shore based outsourcing.
- Cut-throat competition among service providers

is leading to diminishing margins.

Where do all these pressures converge? Of course they converge on to the person central to all these—The Project Manager! The modern day project manager needs to have a lot many skills in his armoury, over and above the usual project delivery skills.

The Executive (Project) Manager has to develop additional competencies

to handle some of the sensitive skills including:

- Client Relationship
- Finance Management
- Risk Management

Only a holistic approach to executing projects will lead to a win-win situation both for the client as well as the service provider. They need to develop the alertness to constantly review project situation, apply corrections and ensure maximizing value to their customers.

**The SABCONS' Way!**

SABCONS has been in the forefront of enabling managers of IT and other industries for more than 15 years. Beginning with being the first REP to deliver PMI designated PMP certification and training courses, SABCONS has been constantly adding value to their project management training courses by adding impro-

vised course modules, live case study exercises that invoke participants' problem solving capabilities.

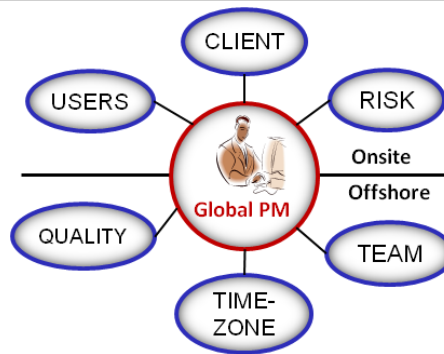
Going beyond just training, the highly experienced trainers of SABCONS have consciously worked towards delivering high value education programs that brings higher level of awareness to the project

managers in terms of their responsibilities towards all the stake holders of the assignment on hand including the client, their customer, the service provider and the project team.

The following pages provide details of some of the exciting courses offered by SABCONS.

**S-GlobalPro** (Exclusively for IT)  
Project Management in Practice, Worldwide

**Course Number: 1129 1954 04**



## The Global Project Manager

The IT industry is today the linchpin of the global economy. However project management in IT is a different ball game altogether. A relatively new sector which has seen phenomenal growth in recent times, the market is competitive with new products and solutions being released every day, making aggressive timelines a routine feature. Unlike traditional sectors, IT involves primarily intangible elements. Over and above the typical project delivery requirements, a global project brings additional complex situations of distributed teams, varying

time zones and increased risks due to a demanding client and even more demanding end users. A smooth, unhampered process for delivery is absolutely essential. Managing scope, risks and virtual teams are the key success factors for most of the IT Projects.

To battle these challenges, SABCONS—your trusted partner in Project Management is proud to present its program S-GlobalPro—A first of its kind course that aims to provide participants a holistic perspective of IT Project Management and en-

able them to apply global best practices in a real life project.

The entire workshop revolves around a case-study.

This course is NOT a PMP® Certification Program, we have a separate module S-ProjPro (Professional Project Management). However, PMPs could claim 21 PDUs.

### Who should attend:

General Managers, Delivery Managers, Program Managers, Project Managers, Project Leads, Quality Managers.

## About the Facilitator

**Srikanth PV** has an overall industry experience of 13 years covering Solution Planning & Estimation for Large Outsourcing Deals, Cost & Financial Management, Business Planning & Analysis, Software Solution Implementation & Product Training, Balanced Scorecard Implementation, PMO Implementation and Informa-

tion Security & Risk Management.

Prior to SABCONS, Srikanth PV was associated with Accenture Services, Hewlett-Packard India, BOSCH India, Fidelity India and Everest Software. He has delivered numerous training programs some of which include Software Applica-

tions at Everest Software, Project Estimations and Critical Path Management at Accenture Services.

Srikanth is a Cost & Management Accountant from the ICWAI. He also holds a post graduate degree in Management from AHK, Germany. He is a certified PMP and Quality Six Sigma Green Belt.

## Gain the SABCONS Advantage

Every SABCONS program is designed to inspire innovative thinking and insightful action. Our case-study based learning, customized to the needs of the participant organization, helps participants respond effectively to challenges on the job.

The interactive nature of our sessions not only encourages active participation and retention but motivates them to go beyond the given, think innovatively and lead confidently. We train managers for real life challenges, not just test paper problems.



**Srikanth P V**  
Principal Consultant

## **SABCONS Project Management Consultants**

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### **Experienced Team of Expert Instructors**

Our team of consultants brings decades of learning in Project Management, IT and Behavior Psychology to the table with 15 years of training experience globally. As regular participants at PMI Global Congresses and other workshops around the world, we keep abreast of the latest global management practices with a sharp insight into the global context. Our professional experience as Project Managers increases the practical quotient of the course.

### **Trusted Organization**

800 programs across the world, 50 five-day programs in 52 weeks (2006) and more than 100 programs for a single MNC - the figures speak volumes of the trust that corporate organizations and individual project practitioners have in SABCONS.

SABCONS is India's 1st Registered Education Provider (R.E.P), authorized by the Project Management Institute (PMI), USA. Founded in 1995, SABCONS has a successful track record of conducting more than 800 training programs in India, USA, Germany, Thailand, Malaysia and UAE.

[www.sabcons.com](http://www.sabcons.com)

### **More Exciting Programs Offered by SABCONS**

1. **S-ProgMgmt**—Program Management
2. **S-ProjectPro** - PMP<sup>(R)</sup> Certification
3. **S-ProjectGrad** –CAPM<sup>(R)</sup> Certification
4. **S-MSPro** – MS Project
5. **S-EnterPro** – Enterprise Project Management
6. **S-GlobalPro** - Global Project Management
7. **S-ManPro** – Managing By Projects
8. **S-WinTeam** – Winning Teams
9. **S-CollabPro** – Competition to Collaboration
10. **S-ProOffice** – Project Management Office

## **SABCONS Promotes Excellence in Project Management**

For the first time, SABCONS moots the idea of promoting excellence in Project Management by offering a platform for high performing Project Managers and their teams to showcase their projects and compete against peers in the IT industry.

SABCONS will soon invite participation from all Project Managers to submit their best projects for a competition in an open forum. The submitted projects will be evaluated by a panel of experts from the

IT industry drawn from across well known IT organizations.

Entries will be evaluated in the following categories:

- Best Project
- Best Team
- Best Project Manager

Please note:

The eligibility to participate in this competition is restricted to certified PMP<sup>(R)</sup> /PgMP<sup>(R)</sup>/CAPM<sup>(R)</sup> credential holders in good standing.

This contest is open to all Projects across India.

